FINANCIAL STATEMENTS

June 30, 2018

(WITH COMPARATIVE TOTALS AS OF JUNE 30, 2017)

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INDEPENDENT AUDITORS' REPORT

Board of Directors Refugee Transitions San Francisco, California

Report on the Financial Statements

We have audited the accompanying financial statements of Refugee Transitions, which comprise the statement of financial position as of June 30, 2018, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Refugee Transitions as of June 30, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

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We have previously audited the Refugee Transitions' June 30, 2017 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated March 2, 2018. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2017 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Oakland, California

January 23, 2019

Statement of Financial Position June 30, 2018

 $(With\ Comparative\ Totals\ as\ of\ June\ 30,2017)$

Assets	 2018	 2017		
Current Assets				
Cash and cash equivalents	\$ 294,211	\$ 272,262		
Investments (Note 3)	17,022	7,841		
Accounts receivable	298,256	247,312		
Prepaid expenses	19,369	 15,738		
Total Current Assets	628,858	543,153		
Property and equipment, net	-	790		
Deposits	6,814	4,083		
Total Assets	\$ 635,672	\$ 548,026		
Liabilities and Net Assets				
Current Liabilities				
Accounts payable and accrued expenses	\$ 46,706	\$ 42,835		
Accrued vacation	27,647	30,039		
Total Liabilities	74,353	72,874		
Commitments and Contingencies (Notes 4 and 5)				
Net Assets				
Unrestricted	529,819	433,152		
Temporarily restricted (Note 6)	31,500	42,000		
Total Net Assets	561,319	475,152		
Total Liabilities and Net Assets	\$ 635,672	\$ 548,026		

Statement of Activities For the Year Ended June 30, 2018 (With Comparative Totals for the Year Ended June 30, 2017)

	Temporarily		Total					
	Unrestri	cted	Re	estricted		2018		2017
Support and Revenue								
Support								
Individual contributions	\$ 311	,895	\$	18,033	\$	329,928	\$	315,956
Foundation and corporate support	395	,144		102,000		497,144		413,407
Government grants	229	,925				229,925		221,761
In-kind contributions (Note 8)	34	,603				34,603		-
Total Support	971	,567		120,033		1,091,600		951,124
Revenue								
Partners and government contracts	307	,508				307,508		344,120
Investment activity	1	,764				1,764		1,836
Other income		684				684		-
Total Revenue	309	,956		_		309,956		345,956
Net assets released from donor								
restriction (Note 6)	130	,533		(130,533)				
Total Support and Revenue	1,412	,056		(10,500)		1,401,556		1,297,080
Expenses								
Program	1,044	.662				1,044,662		909,244
Management and general		,139				129,139		64,342
Fundraising		,588				141,588		131,157
2								
Total Expenses	1,315	,389				1,315,389		1,104,743
Change in Net Assets	96	,667		(10,500)		86,167		192,337
Net Assets, beginning of year	433	,152		42,000		475,152		282,815
Net Assets, end of year	\$ 529	,819	\$	31,500	\$	561,319	\$	475,152

Statement of Cash Flows For the Year Ended June 30, 2018 (With Comparative Totals for the Year Ended June 30, 2017)

	2018			2017		
Cash flows from operating activities: Change in net assets	\$	86,167	\$	192,337		
Adjustments to reconcile change in net assets to net cash provided (used) in operating activities:	Ψ	00,107	Ψ	172,337		
Donated stock		(7,417)		(6,005)		
Investment activity		(1,764)		(1,836)		
Depreciation		790		1,261		
Change in assets and liabilities:						
Accounts receivable		(50,944)		(116,685)		
Prepaid expenses		(3,631)		(3,594)		
Accounts payable and accrued expenses		3,871		27,728		
Accrued vacation		(2,392)		10,849		
Deposits		(2,731)		1,198		
Net cash provided (used) by operating activities		21,949		105,253		
Net change in cash and cash equivalents		21,949		105,253		
Cash and cash equivalents, beginning of year		272,262		167,009		
Cash and cash equivalents, end of year	\$	294,211	\$	272,262		
Supplemental Information:						
Non-cash transaction						
Donated stock	\$	7,417	\$	6,005		

Statement of Functional Expenses For the Year Ended June 30, 2018 (With Comparative Totals for the Year Ended June 30, 2017)

	Mana			Management			To	tal	
]	Program	and	d General	Fu	ndraising	2018		2017
				_			_		
Salaries	\$	646,085	\$	36,682	\$	88,573	\$ 771,340	\$	549,707
Retirement contributions		9,027		665		1,229	10,921		5,322
Other employee benefits		75,702		3,313		10,493	89,508		75,778
Payroll taxes		53,330		3,299		7,226	63,855		42,510
Total Personnel		784,144		43,959		107,521	935,624	1	673,317
								1	
Pro Bono Legal Services		-		34,603		-	34,603		-
Accounting fees		-		34,780		-	34,780		18,118
Other fees for service		146,719		331		3,184	150,234		279,128
Advertising and promotion		-		-		21,403	21,403		14,082
Office expenses		35,527		5,015		2,984	43,526		37,364
Information technology		-		-		_	-		157
Dues, licenses, service fees		450		1,044		7	1,501		1,007
Occupancy		66,384		2,854		5,554	74,792		62,479
Travel		4,959		1,538		185	6,682		8,156
Conferences and meetings		1,020		2,085		-	3,105		1,266
Depreciation		-		790		_	790		1,261
Insurance		5,459		2,140		750	8,349		7,983
Miscellaneous		-		-		_	-		425
Total Expenses	\$	1,044,662	\$	129,139	\$	141,588	\$ 1,315,389	\$	1,104,743

Notes to the Financial Statements For the Year Ended June 30, 2018 (With Comparative Totals for the Year Ended June 30, 2017)

NOTE 1: NATURE OF ACTIVITIES

Refugee Transitions (RT or the Organization) is a California community-based nonprofit agency serving high-need, low income newcomers from 50 countries who have sought refuge in the U.S. Based in the San Francisco Bay Area, RT provides education, family engagement, and community leadership programs that help newcomers become self-sufficient and successful in their new communities. Key components of our work over the past 35+ years have been fostering cross-cultural relationships between receiving and newcomer communities, as well as multiplying newcomer students' capacity to help their own communities.

Our students come to the U.S. with multiple skills, such as multilingualism, and a wealth of diverse knowledge and experience. RT's vision is to see all newcomers thrive and become full, participating members of our shared communities. Our mission is to assist refugee, asylee, and immigrant newcomers in becoming self-sufficient in the U.S. by providing services that help them attain the English language, life, job, and academic skills they need to succeed in their new communities. We believe in the power of education to unlock opportunity, and we provide solutions that are transformative for students and volunteers alike. We believe that refugee, asylee, and immigrant newcomers have the resiliency and leadership potential to shape our world for the better.

NOTE 2: SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (GAAP).

Basis of Presentation

The Organization presents information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. The three classes are differentiated by donor restrictions.

Unrestricted net assets – consist of resources which have not been specifically restricted by a donor. Unrestricted net assets may be designated for specific purposes by the Organization or may be limited by contractual agreements with outside parties.

Temporarily restricted net assets – represent contributions and other inflows of assets whose use is limited by donor-imposed stipulations that expire by the passage of time or can be fulfilled and removed by actions of the Organization pursuant to those stipulations.

Permanently restricted net assets – represent contributions and other inflows of assets whose use is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Organization, other asset enhancements and diminishments subject to the same kinds of stipulations or reclassifications from or to other classes of net assets as a consequence of donor-imposed stipulations. There were no permanently restricted net assets as of June 30, 2018.

Notes to the Financial Statements For the Year Ended June 30, 2018 (With Comparative Totals for the Year Ended June 30, 2017)

Contributions

Contributions, including unconditional promises to give, are recognized as revenues in the period the promise is received. Conditional promises to give are not recognized until they become unconditional; that is when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value at the date of contribution. Contributions to be received after one year are discounted at an appropriate rate commensurate with the risks involved. Amortization of the discount is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions.

Unrestricted contributions and grants are recorded as unrestricted revenue when received. All contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

All donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Accounts Receivable

The Organization considers all accounts receivable to be fully collectible at June 30, 2018. Accordingly, no allowance for doubtful accounts was deemed necessary. If amounts become uncollectible, they are charged to expense in the period in which that determination is made.

Income Taxes

The Internal Revenue Service and the California Franchise Tax Board have determined that the Organization is exempt from federal and state income taxes under Internal Revenue Code Section 501(c)(3) and the California Revenue and Taxation Code Section 23701(d). The Organization has evaluated its current tax positions as of June 30, 2018 and is not aware of any significant uncertain tax positions for which a reserve would be necessary. The Organization's tax returns are generally subject to examination by federal and state taxing authorities for three and four years, respectively after they are filed.

Contributed Services

Contributed services are reflected in the financial statements at the fair value of the services received only if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization.

Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

Notes to the Financial Statements For the Year Ended June 30, 2018 (With Comparative Totals for the Year Ended June 30, 2017)

Fair Value Measurements

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Organization determines the fair values of its assets and liabilities based on a fair value hierarchy that includes three levels of inputs that may be used to measure fair value.

Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date.

Level 2 - Inputs other than quoted market prices that are observable for the asset or liability, either directly or indirectly.

Level 3 - Unobservable inputs for the assets or liability.

The Organization had no assets or liabilities recorded at fair value on June 30, 2018.

Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all money market funds and other highly liquid investments with original maturities of three months or less when purchased to be cash equivalents.

Concentration of Credit Risk

At times, the Organization may have deposits in excess of federally insured limits. The risk is managed by maintaining all deposits in high quality financial institutions.

Property and Equipment

Property and equipment purchased by the Organization is recorded at cost. The Organization capitalizes all expenditures for property and equipment over \$2,500; the fair value of donated fixed assets is similarly capitalized. Depreciation is computed using the straight-line method over the estimated useful lives on the property and equipment or the related lease terms as follows:

Furniture and equipment 3-5 years

Expenditures for major renewals and betterments that extend the useful lives of the property and equipment are capitalized. Expenditures for maintenance and repairs are charged to expense as incurred.

Functional Allocation of Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Prior Year Summarized Information

The financial statements include certain prior year summarized comparative information in total but not by net asset class. Such information does not include sufficient detail to constitute a presentation in conformity with GAAP. Accordingly, such information should

Notes to the Financial Statements For the Year Ended June 30, 2018 (With Comparative Totals for the Year Ended June 30, 2017)

be read in conjunction with the Organization's financial statements for the year ended June 30, 2017, from which the summarized information was derived.

Reclassifications

Certain accounts in the prior year's summarized information have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

Subsequent Events

The Organization has evaluated subsequent events and has concluded that as of January 23, 2019 the date that the financial statements were available to be issued, there were no significant subsequent events to disclose.

NOTE 3: INVESTMENTS

Investments consisted of the following at June 30:

	<u>2018</u>	<u>2017</u>
Cash and cash equivalents	\$ 17,022	\$ 6,023
Equity	_	1,818
Total	\$ 17,022	\$ 7,841

NOTE 4: COMMITMENTS

Operating Leases

The Organization is party to a lease for office space in San Francisco, California which expires in April 2023. Future minimum operating lease payments are as follows for the years ended June 30:

2019	\$ 36,180
2020	37,266
2021	38,386
2022	39,534
2023	 33,770
Total	\$ 185,136

Rent expense for the years ended June 30, 2018 and 2017 was \$63,842 and 55,365, respectively.

NOTE 5: CONTINGENCIES

Compliance with Donor Restrictions

Grant awards require the fulfillment of certain conditions as set forth in the instrument of grant. Failure to fulfill the conditions could result in the return of the funds to the grantors. The Organization deems this contingency remote since by accepting the grants and their terms, it has accommodated the objectives of the Organization to the provisions of the grants. The Organization's management is of the opinion that the Organization have complied with the terms of all grants.

Notes to the Financial Statements For the Year Ended June 30, 2018 (With Comparative Totals for the Year Ended June 30, 2017)

NOTE 6: TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consisted of the following as of June 30:

	<u>2018</u>	<u>2017</u>
Bridge-2-Success Youth Development	\$ 30,500	\$ 12,000
Social Adjustment Services	1,000	-
Adult English Language and Literacy Program		30,000
Total	\$ 31,500	\$ 42,000

Temporarily restricted net assets were released from donor restriction by incurring expenses satisfying the purposes specified by donors as follows for the years ended June 30:

	<u>2018</u>	<u>2017</u>
Bridge-2-Success Youth Development	\$ 42,500	\$ 23,000
Newcomers Community Engagement	20,000	65,000
Women's Initiative	38,033	-
Adult English Language and Literacy Program	30,000	38,500
Total	\$ 130,533	\$ 126,500

NOTE 7: CONDITIONAL PROMISES TO GIVE

In addition to the activity reflected on the Organization's statement of activity, the Organization received certain conditional promises to give as of June 30, 2018:

<u>Grant</u>	<u>Condition</u>	<u>Amount</u>
Burma Refugee Family Network	Program performance and reporting	\$13,278

The Organization recognizes such promises to give as support once the related conditions are satisfied and expects all conditions to be met through June 2019.

NOTE 8: IN-KIND CONTRIBUTIONS

During the year ended June 30, 2018, the Organization received donated legal services valued at \$34,603.

NOTE 9: RETIREMENT PLAN

The Organization has a SIMPLE-IRA plan (the Plan) under section 408(p) of the Internal Revenue Code. The Plan covers all eligible employees who meet compensation requirements, with all benefits vesting immediately. The Organization makes matching contributions totaling 3% of employee elective deferrals. During the years ended June 30, 2018 and 2017, the Organization made contributions totaling \$10,921 and \$5,322, respectively.